# **DRIFTLESS**EXTRACTS

Renewable materials to achieve climate carbon targets

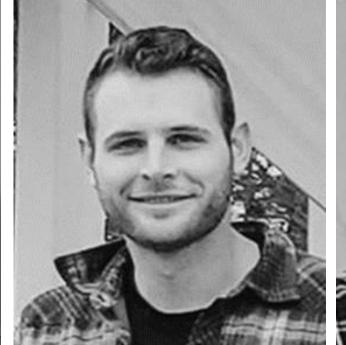
Cash-flow or its just an experiment

High performance team
Build a cash-flow business
Push both initiatives















#### Founders

Family oriented story

- Committed to region
- Committed to the planet
- Committed to sector
- Pro-beard

Diverse Backgrounds

- Engineering
- Software
- Agronomy
- Finance

**Advisory Board** 

#### Josh Hendrix

- Former Exec at CVSI
- Founding member hemp round table
- Former president hemp round table
- Current board member hemp authority

#### **Todd Wegner**

 Former VP business development at Eurofins North America





# Cash-Flow Cannabinoids

- 29 USDA Certified Organic Products
  - 59% mean margin
- Brand transition
- Continuous feed production
- Labor costs 25% YOY 2020/2019
- Classification of multiple products
- Dual crop cultivation future

















### **Facilities**

- Long-term lease to own
  - 75% lease credit to purchase 2026
  - 45% market rate purchase lock
- Municipality support
  - Ethanol excise tax





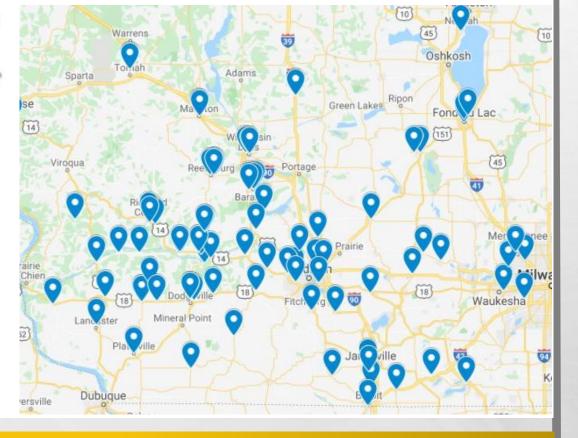




- Finalizing terms for full brand launch in Q1 2021
- 1500 stores nationwide
- Health Food Channel

#### L & L Foods

- Products currently being evaluated for distribution
- Both multi-state distributors into C-Store Channel



# DISTRIBUTORS ARE REQUIRED FOR NATIONAL GROWTH

## Research Strategy

Driftless 501c3 Wisconsin Hemp Technology Accelerator

Processes developed in research applied in laboratory settings

Large-Scale decortication, spinning, spooling, weaving, and pulp-making

Develop long-term high value products for the hemp fiber market with multiple sectors in mind in natural market



#### **Future**

 Collaborative Research and Development Agreement in

• Light Tactical Vehicle division

 SBIR co-sponsor with Hanadynamics for US Navy composite application

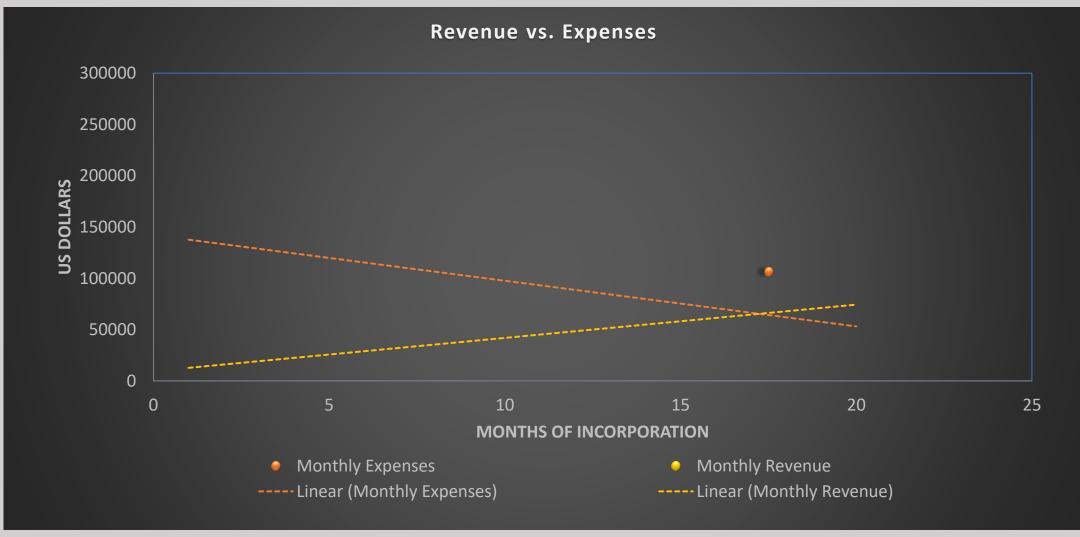
Introduction with Ford Motor
 Company 1/21/2020





## **Profitability**





## The Offering



- Federal Rule 504
- \$300/unit minimum
- 1M round
- \$12M pre-money valuation
- 250k WI WEDC Approved Tax
   Credit
- \$3.25M raised pre-round

## Use of Funds



Items	Total Cost
General Manufacturing	\$122,000
Formulating	\$52,000
Packaging	\$69,000
Distillation	\$140,000
Chromatography Remediation	\$72,000
SUBTOTAL	\$455,822
Transportation	\$9,116
Contingency	\$45,582
TOTAL	\$510,521

## Proforma

	2019	2020	2021	2022	2023	2024
Gross Revenue	\$284,860	\$757,000	\$1,878,250	\$4,205,000	\$8,367,000	\$14,575,500
Gross Profit	\$233,927	\$545,463	\$1,410,270	\$3,326,100	\$6,883,070	\$12,066,470
Net Income	(\$124,825)	(\$507,398)	\$129,482	\$1,634,175	\$4,629,613	\$9,221,441
EBITDA	\$141,853	(\$25,165)	\$540,817	\$2,026,711	\$4,989,613	\$9,556,441

## DRIFTLESS EXTRACTS

Sustainable Alternative Agriculture

www.driftextracts.com